

Daycos Celebrates 30 Years!

The Beginning

The Day Companies, Inc. (Daycos) started December 15, 1978, as John Day & Associates, a consulting firm located in the Washington D.C. area. Shortly after the company was formed, a customer requested a review of their company's military shipment files to see how well their billing department had performed. John Day had been in charge of tariffs and billing at previous employers, so he agreed to look at a sampling of this customer's files for accuracy. After finding some discrepancies, he decided there may be other companies who may be leaving behind revenue in their military invoices.

John Day & Associates then transitioned from a consulting firm to a post-audit firm. John would travel from company to company, performing an on-site audit of military shipment files. When he discovered unbilled revenue, he would send that information back to the home office (the basement of the Day home), where the "Associates" (John's wife Connie, and their children Nanette and Brandon) would type up the SF-1113's, attach the relevant supporting documents, and mail the invoices.

Growth

With nearly all of the post-audit review being done on-site at the client's location, John and Connie realized they could locate the business anywhere. So in 1980, the decision was made to relocate the business to Norfolk, Nebraska, which was Connie's hometown. Once in Norfolk, the business began to grow. Soon there were "Associates" who were not members of the Day family.

As employees were added, the basement office of their home in Norfolk was no longer big enough, and the business moved into its first office space outside of the Day home in the early 1980's. As the business grew, the company expanded into the rest of that building, and then the building next door, and then the other building next door. In 2003, Daycos consolidated our offices from 3 smaller buildings into our current 11,000 square foot office building.

Services

The Post-audit service was our primary business for many years. Then a customer suggested it would make far more sense for him to have the invoice billed correctly in the first place, rather than having the Post-audit service find

missing revenue several years after billing. In response to that request, Daycos launched a billing service in 1996.



Our Transition in Logos:

John Day & Associates (JDA), The Day Companies, Daycos

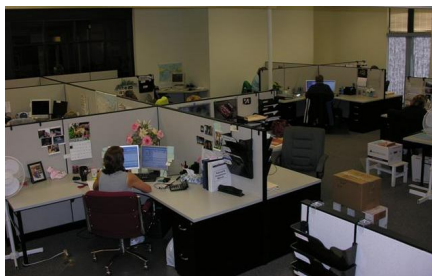
Today Daycos offers a variety of services to our customers. Not only are the Post-Audit and Billing Services offered, but AccuBill Online Invoicing, EDI File Translation, GSA/Department of State Invoicing, Commercial Invoicing, and DPS Invoicing complete our growing list.

Today

With 30 years of experience under our belt, we currently have 50 employees in our office, 689 customers for whom we perform at least one service, and have recently reached a billion dollar invoicing milestone—in the past 12 months we have submitted 324,363 invoices for a total dollar amount of \$1,135,413,308.14!



The Billing Room in 1990



The Current Billing Room



Jo Hard at Work Billing Invoices!

Moving Day!
March 2004



Daycos' Lobby



Our Staff in 1994



Our Current Staff